



## HYPNOS CONTRACT BEDS

Hypnos Contract Beds work with hospitality clients all over the world, to ensure guests have the ultimate sleep experience, night after night.

Although every client is different, we recognise they all want to deliver the best sleep experience for their guests. With this in mind, we provide tailored solutions for each hospitality property, supported with our unique service package.

As a family owned business, we believe it is essential we leave a lasting legacy for future generations - our purpose is to inspire people to sleep sustainably, creating comfort with integrity.



### A LABOUR OF LOVE

With over 100 years' experience in designing and manufacturing beds, we know a lot about providing a good night's sleep. We love what we do, and continue to innovate, pioneering the use of sustainable materials that deliver contract specification performance.

We are proud to be a British manufacturer and operate two large scale factories in the UK. Our specialist contract manufacturing facility and adjoining showroom is located in the heart of England. This facility is supported by a network of international manufacturing partners,

to ensure we can manufacture beds close to our client's final destination. Our skilled team, work in collaboration with our hospitality clients to realise their vision in the most efficient and sustainable way.

And we don't stop with just making great beds - we are there at every stage with our tailored service package. From on-site consultation and bespoke design services, to delivery, installation, bed disposal and marketing assistance - we provide solutions that enhance both the guest experience and our client's business.





Our facilities in the UK have been carbon neutral for over a decade. We take enormous care in how and where we produce our contract specification beds, whilst protecting our planet. Every material used in making our beds is recyclable, meaning that our beds never need to go to landfill.







We believe a good night's sleep shouldn't cost the Earth, so every bed we make is not only designed for ultimate comfort; it is also recyclable.

Hypnos is the first UK bed manufacturer to become carbon neutral, an accolade we achieved over a decade ago, and are extremely proud of. In 2020 we were delighted to receive the prestigious Queen's Award for Enterprise for Sustainable Development.

We deliver comfort with integrity by ensuring every material and every process used in making Hypnos Contract Beds meet our exacting standards.







### SLEEP EXPERTS

Hypnos Contract Beds design and manufacture sleep solutions for many different contract applications. Our list of clients spans from large international hotel groups, cruise liners, spa and vacation properties to independent hotels, serviced apartments, student accommodation providers, and senior living.

Our products range from a wide selection of mattresses, including zip and link, to a choice of upholstered bed bases, headboards and sofa beds.

Every client is supported by our dedicated contract team of experts, to establish the best sleep solution for them and ensure it is delivered with ease.



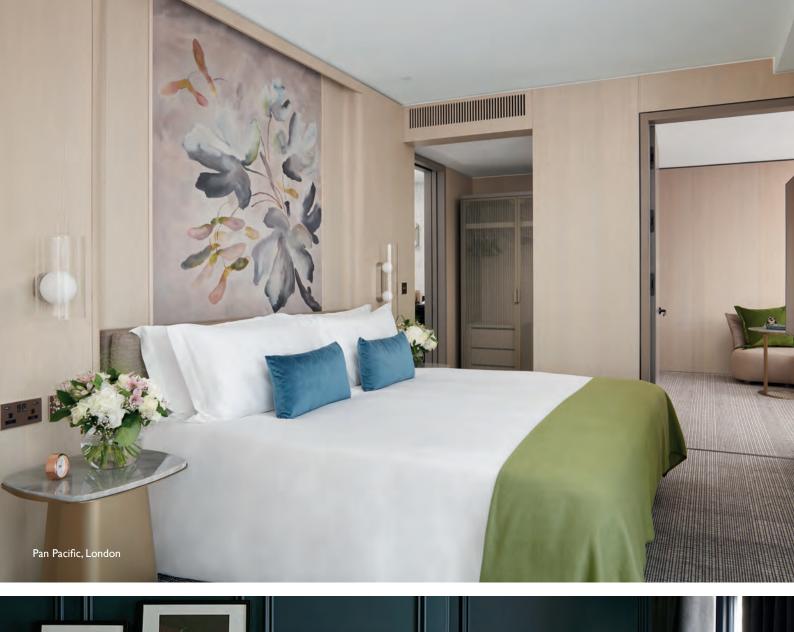
### HOSPITALITY COLLECTION

We understand that no two hospitality clients are the same. With this in mind we have developed an industry leading collection of hospitality mattresses, ensuring our clients have access to a choice of specifications and price points. Whether it's our top of the range wool-cashmere or mid-range options, our clients can specify Hypnos Contract Beds in total confidence, knowing that every mattress leaving our factory has been made with the same care.

Choosing the right specification is vital, so we also support clients in creating a bespoke solution just for them.

This collaborative approach can help increase occupancy rates and maximise revenue and gross profitability per room. For example, zip and link beds quickly and efficiently turn a Double room into a Twin; our designer sofa beds, or a bed base with a hidden extra under-bed, can turn a Standard room into a Family room. And our no-turn pillow top mattresses help housekeeping to service guestrooms quickly and efficiently.

The Hospitality Collection of mattresses all come with our leading anti-microbial and anti-bacterial treatments as standard.







## HOSPITALITY ORIGINS COLLECTION

The Hospitality Origins Collection presents a new era in delivering sustainable sleep solutions for the hospitality sector. Our handcrafted and hand finished pocket sprung Woolsleepers range of mattresses have been designed for an ultimate sleep experience and with the utmost care for our environment.

Every detail has been considered, as every material is sustainably sourced and completely recyclable.

We use 100% British wool that is fully traceable to Red Tractor assured farms. Giving us the confidence in excellent animal welfare and an opportunity to support our British farming communities by ensuring farmers get paid a fair price for their wool.

The mattress contents are beautifully enclosed in ethically sourced unbleached cotton and viscose ticking. We meet the BS7177 Medium Hazard (Crib 5) fire safety standard, by applying a natural M-Pure FR treatment without having to rely on synthetic flame-retardants.

Even the polythene packaging the mattress is delivered in, is made from an innovative bio plastic using sugar cane, so is 100% recyclable and sustainable.

#### TRIED & TESTED



At Hypnos we pride ourselves on the quality of our products. This is recognised by the Royal Warrant we hold for supplying Her Majesty Queen Elizabeth II.

Each and every product goes through a rigorous process of testing and inspection, providing our clients with the peace of mind that they are not only buying the most comfortable sleep solution, but it is also beautiful and built to last. Being accredited to ISO 900 I, means our skilled workforce undertake strict in-process quality checks throughout the manufacturing

process, as part of our Quality Management System. Additionally, every Hypnos Contract Bed undergoes a final inspection prior to dispatch.

Hospitality clients are in the business of providing a good night's sleep, and we are aware that our beds must cater for guests of many different shapes and sizes. In our effort to facilitate the most comfortable night's sleep, we have pressure mapped different mattresses and base options, to ensure we have optimised the comfort level for a wide range of body types.



### COMPLETE SOLUTION

We work with a broad sector of hospitality clients, from budget hotels to luxury resorts. Whatever the project size or budget, our expert contract team will work in collaboration with our clients to establish the best solution for them. Whether it is a standard room or suite, our aim is to create a perfect sleeping environment that will have a positive effect on the guest experience.

Both of our hospitality mattress collections come in a wide range of standard specifications that can be easily customised to individual requirements. We have incorporated many features to help housekeeping including our no-turn pillow tops, and easy to use zip and link options giving greater flexibility in servicing rooms.

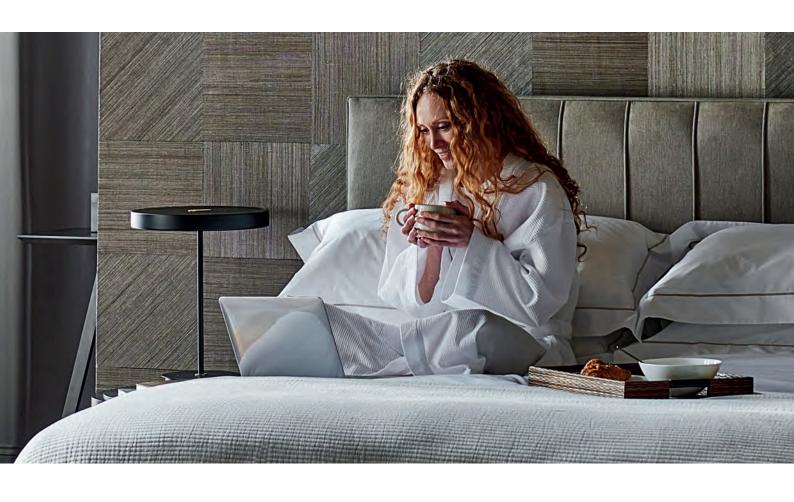






The comprehensive range of contract bed bases include a choice of clever storage options. And our selection of headboard design styles, and sofa beds ensures our hospitality clients can rely on Hypnos Contract Beds to provide the complete sleep solution.

Our headboards, bed bases and sofa beds can be finished in any one of our standard stocked fabrics or in a fabric specified by our client. Just like our hospitality clients, we are in the business of providing a seamless and flexible service, to deliver an ultimate guest experience.



# THE MOST COMFORTABLE BEDS IN THE WORLD

Hypnos has an extensive network of global representatives servicing and supplying our clients in their locality, and thus reducing our carbon footprint. We have production facilities in Europe, Middle East, Africa, Asia Pacific, Australasia, and North America.

Our products can be tailored to individual requirements, giving due consideration to regional specifications and housekeeping preferences. At the same time, we have developed successful partnerships around the world with many leading hotel groups.

We are the only bed manufacturer approved to supply the worlds four largest international hotel groups. Our collaborative approach allows us to provide our global clients with bespoke solutions consistently across different markets, as well as creating truly unique design solutions for independent hoteliers.





A WORLDWIDE NETWORK OF MANUFACTURING PARTNERS





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